ChatPlus (598A TSE Growth) August 12, 2026

Providing chatbots and FAQ systems to support customer inquiries

This report is an English translation of part of the report issued on July 17, 2026.
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【598A Chatplus Sector：Information & Communication】

Fiscal Year		Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Jun. 2024		749	2.4x	161	-	162	40.5x	105	17.5x	26.3	46.2	3.0
Jun. 2025		1,021	36.3	369	2.3x	369	2.3x	246	2.3x	61.5	104.7	3.0
Jun. 2026	f	1,222	19.7	500	35.5	492	33.3	322	30.9	80.5	-	3.0

Note: Non-consolidated basis.Figures for the fiscal year ending June 2026 is the company's forecasts.
It conducted 1:200 stock split on December 8, 2025. Per share indicies are adjusted retroactively.

Providing solutions such as chatbot systems to automate customer inquiries

ChatPlus develops and provides a chatbot system called ChatPlus and AI AgentPlus to automate and streamline internal and external inquiry handling, previously handled by staff. It also develops and provides FAQ Plus, a system that creates, organizes and manages articles containing frequently asked questions and answers. It serves as a help site management service designed to ensure users are able to locate the answers they need without getting lost.

The company's services are provided on a SaaS basis. The company also has a highly stable business model in which recurring revenue from monthly and yearly subscriptions accounts for most of its net sales.

Chatbot System

Chatbots at online shops are tasked with duties such as advising customers on selecting products, confirming inventory and providing updates on shipping status. Large corporations use chatbots as internal inquiry desks for general affairs, human resources and IT departments. Additionally, in the retail and service industries, they are used to centralize inquiries to headquarters.

ChatPlus is characterized by its flexible plan options suitable for any industry, business type or company size, with low barriers to entry in terms of price and duration of contract. It further offers a diverse range of features, encompassing everything from live chat and scenario-based chatbots to free-form chatbots driven by the company's proprietary AI.

AI AgentPlus is a chatbot that integrates ChatPlus with the company's proprietary AI and links it with generative AI. In addition to using pre-registered responses, it delivers natural customer interactions by generating optimal responses on the spot.

FAQ System

FAQPlus is a tool that leverages AI to automatically generate FAQs, extracted from sources such as manuals, for publication on websites and other such platforms. This allows users to search for and resolve their own inquiries. FAQPlus also handles quality control and works to boost resolution rates, in addition to creating FAQ articles.

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Financial Statements

Statement of income	Fiscal Year	Jun. 2024		Jun. 2025		Nine months to Mar. 2026	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		749	100.0	1,021	100.0	912	100.0
Cost of sales		150	20.0	263	25.8	219	24.0
Gross profit		599	80.0	758	74.2	693	76.0
Selling, general and administrative expenses		437	58.3	388	38.0	255	28.0
Operating profit		161	21.5	369	36.1	437	47.9
Non-operating income		2	-	1	-	1	
Non-operating expenses		2	-	1	-	2	
Ordinary profit		162	21.6	369	36.1	437	47.9
Profit before income taxes		145	19.4	369	36.1	437	47.9
Net profit		105	14.0	246	24.1	286	31.4

Balance sheet	Fiscal Year	Jun. 2024		Jun. 2025		Mar. 2026	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		432	68.0	762	80.0	943	83.2
Cash and deposits		374	58.9	689	72.3	830	73.3
Accounts receivable - trade		33	5.2	49	5.1	81	7.1
Inventories		1	0.2	0	0.0	0	0.0
Non-current assets		203	32.0	191	20.0	189	16.7
Property, plant and equipment		65	10.2	60	6.3	57	5.0
Intangible assets		38	6.0	32	3.4	42	3.7
Investments and other assets		98	15.4	98	10.3	89	7.9
Total assets		635	100.0	953	100.0	1,133	100.0
Current liabilities		312	49.1	462	48.5	380	33.5
Accounts payable - trade		25	3.9	28	2.9	28	2.5
Current portion of long-term borrowings		47	7.4	26	2.7	21	1.9
Non-current liabilities		138	21.7	72	7.6	58	5.1
Long-term borrowings		92	14.5	25	2.6	10	0.9
Net assets		184	29.0	418	43.9	693	61.2
Owners' equity		184	29.0	418	43.9	693	61.2

Statement of cash flows	Fiscal Year	Jun. 2024	Jun. 2025
		(mn yen)	(mn yen)
Cash flows from operating activities		199	409
Depreciation		40	21
Cash flows from investing activities		-101	-10
Cash flows from financing activities		45	-85
Dividends paid		-	-12
Net increase in cash and cash equivalents		143	314
Cash and cash equivalents		374	689

Note:Non-consolidated
Source: Prepared by Stock Research Center based on the notifiable prospectus.