

The company's flagship product is a sake-based liqueur incorporating steeped fruit.

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For inquiries concerning the report, please contact info@stock-r.org

[559A UMEMOYADO BREWERY Sector : Foods]

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Jun. 2024	2,698	12.0	422	-	425	61.0	317	45.0	56.6	489.8	166.0
Jun. 2025	2,684	-0.5	317	-25.0	306	-28.0	241	-23.8	40.1	530.0	0.0
Jun. 2026 f	3,019	12.5	482	52.2	457	49.5	315	30.7	52.4	-	21.0

Note: Non-consolidated basis. Figures for the fiscal year ending June 2026 is the company's forecasts.
It conducted 1:20 stock split on April 17, 2025. Per share indices are adjusted retroactively.

UMENOYADO BREWERY brews traditional sake and makes and sells the Aragoshi series of fruit liqueurs crafted primarily from sake. The company has expanded its lineup, which targets light drinkers, to include products such as Aragoshi Umeshu, made by blending the leftover plum pulp after the steeping process, as well as flavors featuring yuzu, mandarin orange and peach. Liqueurs account for more than 80% of net sales with the Aragoshi series comprising the majority of that figure.

In fiscal year ended June 2025, domestic sales accounted for 82.0% of total sales and overseas sales for 18.0%. About 80% of domestic sales are to B2B customers and approximately 20% are to B2C. B2B has been the primary sales channel since its founding, selling to liquor stores and wholesalers. It also has a customer base exceeding 1,000 companies. The company's B2C business, launched in 2002, consists of one directly managed store, which is located next to the manufacturing facility erected in 2022, and its own e-commerce site.

The company launched exports in 2002. It currently exports to 24 countries and regions through distributors. Interim figures for fiscal year ending June 2026 show 37% of exports going to Asia, 27% to North America, 7% to Europe, 5% to Oceania, 12% to airport duty-free shops and 12% to other markets.

In July 2022, the company built its new headquarters and brewery buildings in Katsuragi City, Nara Prefecture, and relocated there. In 2017, the company abandoned toji (brewmaster) system and transitioned to data-based sake brewing. The move to the new facilities has heightened the accuracy of temperature and hygiene control, establishing a production system not susceptible to external factors such as weather conditions.

Owing to ongoing capital investments, current production capacity is roughly double that of the previous facility. This has also led to work environment improvements, which include implementing a system at the production site that ensures two days off per week.

Financial Statements

Statement of income	Fiscal Year	Jun. 2024		Jun. 2025		Six months to Dec. 2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		2,698	100.0	2,684	100.0	1,684	100.0
Cost of sales		1,141	42.3	1,189	44.3	723	43.0
Gross profit		1,557	57.7	1,495	55.7	960	57.0
Selling, general and administrative expenses		1,134	42.1	1,178	43.9	584	34.7
Operating profit		422	15.7	317	11.8	376	22.3
Non-operating income		12	-	3	-	3	-
Non-operating expenses		10	-	14	-	4	-
Ordinary profit		425	15.8	306	11.4	375	22.3
Profit before income taxes		436	16.2	307	11.5	377	22.4
Net profit		317	11.8	241	9.0	249	14.8

Balance sheet	Fiscal Year	Jun. 2024		Jun. 2025		Dec. 2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		3,052	49.5	2,861	47.2	2,875	45.5
Cash and deposits		1,893	30.7	1,618	26.7	1,379	21.8
Accounts receivable - trade		364	5.9	304	5.0	636	10.1
Inventories		762	12.4	910	15.0	822	13.0
Non-current assets		3,119	50.5	3,199	52.8	3,450	54.5
Property, plant and equipment		2,907	47.1	2,929	48.3	3,255	51.5
Intangible assets		22	0.4	15	0.3	11	0.2
Investments and other assets		189	3.1	255	4.2	182	2.9
Total assets		6,171	100.0	6,061	100.0	6,325	100.0
Current liabilities		678	11.0	557	9.2	681	10.8
Accounts payable - trade		86	1.4	91	1.5	100	1.6
Current portion of long-term borrowings		235	3.8	236	3.9	237	3.7
Income taxes payable		84	1.4	20	0.3	96	1.5
Provision for bonuses		38	0.6	67	1.1	54	0.9
Non-current liabilities		2,543	41.2	2,310	38.1	2,194	34.7
Long-term borrowings		2,472	40.1	2,235	36.9	2,118	33.5
Provision for retirement benefits		64	1.0	71	1.2	73	1.2
Net assets		2,950	47.8	3,192	52.7	3,450	54.5
Owners' equity		2,950	47.8	3,192	52.7	3,450	54.5

Statement of cash flows	Fiscal Year	Jun. 2024	Jun. 2025
		(mn yen)	(mn yen)
Cash flows from operating activities		570	250
Depreciation		187	216
Cash flows from investing activities		-120	-246
Cash flows from financing activities		-950	-242
Dividends paid		-999	-
Net increase in cash and cash equivalents		-499	-239
Cash and cash equivalents		1,755	1,516

Note: Non-consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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