

Providing information, security and cleaning at sports venues and commercial facilities, along with temporary staffing and other human resources services

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[549A HITO-TO-HITO Holdings Sector : Services]

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Mar. 2025	16,803	7.7	705	2.9x	508	5.5x	342	18.0x	24.4	158.8	0.0
Mar. 2026 f	19,857	18.2	1,055	49.6	916	80.3	599	75.1	42.8	-	0.0
Mar. 2027 f	19,385	-2.4	1,126	6.7	1,001	9.3	645	7.7	46.1	-	21.4

Note: Consolidated basis.

It conducted 1:50 stock split on November 10, 2025. Per share indices are adjusted retroactively.

Providing Temporary Staffing and Other Human Resources Services for Security, Cleaning and Other Services at Sports Venues and Commercial Facilities

HITO-TO-HITO Holdings is a holding company that oversees five operating subsidiaries.

The group operates primarily in three segments. 1. Event management, which has responsibilities centering on the operation of sport venues. 2. Building management, through which it offers security, cleaning and other services for commercial facilities and office buildings. 3. Human resources support, which includes staffing. Event management accounted for 26.7%, building management for 55.8%, human resources support for 15.7% and other businesses for 1.9% of net sales for fiscal year ended March 2025.

In its event management business, the company offers operational support for sports venues, including on-site and off-site information services, traffic control and guidance, security, field maintenance and merchandise shop operations to ensure the smooth and safe conduct of professional sports events. These include baseball, golf, J.League soccer and B.League basketball. It also provides operational support for events like fireworks displays and concerts.

The building management business primarily entails the following. The provision of facility security services to ensure employee and visitor safety at commercial facilities and office buildings, traffic guidance services in areas such as facility parking lots, as well as cleaning services for locations including office buildings, stadiums and arenas.

Looking at commercial facilities, HITO-TO-HITO Holdings provides security and other services at 26 such facilities, including Mitsui Shopping Park LaLaport and Mitsui Outlet Park, which are operated by the Mitsui Fudosan group.

Through its human resources support business, the company offers staffing services for general administrative roles, including customer support and contract administration, at mobile communications affiliated companies. It further conducts sales promotions for smartphones and other mobile devices under contracts with mobile communications operators.

Financial Statements

Statement of income	Fiscal Year	Mar. 2024		Mar. 2025		Nine months to Dec.2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Sales revenues		15,606	100.0	16,803	100.0	15,874	100.0
Cost of sales		12,929	82.8	14,065	83.7	13,112	82.6
Gross profit		2,676	17.1	2,738	16.3	2,762	17.4
Selling, general and administrative expenses		2,154	13.8	2,060	12.3	1,563	9.8
Other income		62	-	53	-	38	-
Other expenses		341	-	26	-	14	-
Operating profit		242	1.6	705	4.2	1,223	7.7
Financial income		7	-	2	-	2	-
Financial expense		156	-	199	-	102	-
Profit before income taxes		93	0.6	508	3.0	1,122	7.1
Profit attributable to owners of parent		19	0.1	342	2.0	730	4.6

Balance sheet	Fiscal Year	Mar. 2024		Mar. 2025		Dec.2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		3,843	32.8	3,439	30.8	4,052	34.9
Cash and deposits		1,951	16.7	1,495	13.4	2,056	17.7
Trade and other receivables		1,732	14.8	1,783	15.9	1,889	16.3
Non-current assets		7,868	67.2	7,740	69.2	7,555	65.1
Property, plant and equipment		128	1.1	148	1.3	142	1.2
Right-of-use-assets		1,014	8.7	984	8.8	873	7.5
Goodwill		5,951	50.8	5,951	53.2	5,951	51.3
Investments and other assets		273	2.3	108	1.0	41	0.4
Total assets		11,712	100.0	11,180	100.0	11,608	100.0
Current liabilities		3,915	33.4	3,592	31.2	3,618	32.1
Trade and other payables		720	6.1	526	4.7	736	6.3
Borrowings		1,105	9.4	1,266	11.3	768	6.6
Non-current liabilities		5,917	50.5	5,363	48.0	5,026	43.3
Borrowings		4,859	41.5	4,338	38.8	4,107	35.4
Assets		1,879	16.0	2,223	19.9	2,963	25.5
Equity attributable to owners of parent		1,879	16.0	2,223	19.9	2,963	25.5

Statement of cash flows	Fiscal Year	Mar. 2024		Mar. 2025		Nine months to Dec.2025	
		(mn yen)	(mn yen)	(mn yen)	(mn yen)		
Cash flows from operating activities		827		336		1,525	
Depreciation and amortization		417		378		233	
Impairment loss		309		-		-	
Cash flows from investing activities		871		-62		-11	
Cash flows from financing activities		-1,300		-729		-952	
Dividends paid		-		-		-	
Net increase in cash and cash equivalents		399		-455		561	
Cash and cash equivalents		1,951		1,495		2,056	

Note:Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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