

Supports DX for small and medium-sized companies

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【476A Tsuji Hongo IT Consulting Sector : Information & Communication】

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Sep. 2024	1,291	-	110	-	109	-	78	-	51.3	496.6	0.0
Sep. 2025	2,124	64.5	320	2.9x	324	3.0x	169	2.2x	100.2	596.8	0.0
Sep. 2026 f	2,913	37.1	428	33.8	428	32.1	302	78.7	159.8	-	0.0

Note: Consolidated basis. Figures for the fiscal year ending September 2026 is the company's forecasts.

It conducted 1:2 stock split on June 13, 2025. Per share indices are adjusted retroactively.

Supports DX for Small and Medium-Sized Companies

Tsuji Hongo IT Consulting offers end-to-end services, including consulting focused on back-office DX, implementation of systems and accounting agency. The company has two consolidated subsidiaries.

It operates across three domains, 1) consulting domain, in which it visualizes management challenges and proposes measures for improvement, 2) technology domain, in which it provides support for the implementation of optimal systems for businesses, sales and contract development, and 3) operation domain, in which it handles system setup, bookkeeping, payroll processing, invoice issuance and other accounting tasks. For fiscal year ended September 2025, the consulting domain accounted for 15.7% of net sales, while the technology domain accounted for 52.6% and the operation domain accounted for 31.6%.

In the consulting domain, a team of experts centered on CPAs and SME management consultants conducts interviews to identify the challenges of client companies and visualize their business workflows, subsequently proposing measures for improvement. The services offered include visualization and improvement of business processes, acceleration of monthly account closing, enhancement of internal controls, support for management accounting and standardization of accounting operations.

In the technology domain, the company provides various services, including system implementation support and sales, as well as support for e-commerce platform construction and operations, e-commerce consulting and marketing.

It supports system implementation through the proposal for systems customized to customers' business workflows and organizational structures. Moreover, as the company handles systems from a variety of vendors and also acts as a hardware sales agent, it can provide end-to-end support for implementing systems that are most well-suited for customers.

In the operations domain, it provides outsourcing services encompassing everything from support for system configuration to back-office functions, including accounting, finance and human resources. Tsuji Hongo IT Consulting supports its client companies in boosting operational efficiency and promoting in-house development by supporting the implementation of the latest IT tools and optimizing business processes.

Financial Statements

Statement of income	Fiscal Year	Sep. 2024		Sep. 2025	
		(mn yen)	(%)	(mn yen)	(%)
Net sales	1,291	100.0		2,124	100.0
Cost of sales	635	49.2		992	46.7
Gross profit	655	50.7		1,132	53.3
Selling, general and administrative expenses	544	42.1		811	38.2
Operating profit	110	8.5		320	15.1
Non-operating income	0	-		9	-
Non-operating expenses	1	-		5	-
Ordinary profit	109	8.4		324	15.3
Profit before income taxes	109	8.4		253	11.9
Profit attributable to owners of parent	78	6.0		169	8.0

Balance sheet	Fiscal Year	Sep. 2024		Sep. 2025	
		(mn yen)	(%)	(mn yen)	(%)
Current assets	1,109	73.1		1,275	76.3
Cash and deposits	866	57.0		940	56.2
Accounts receivable - trade	209	13.8		278	16.6
Inventories	9	0.6		20	1.2
Non-current assets	409	26.9		396	23.7
Property, plant and equipment	22	1.4		20	1.2
Intangible assets	296	19.5		265	15.8
Investments and other assets	90	5.9		110	6.6
Total assets	1,518	100.0		1,672	100.0
Current liabilities	435	28.7		538	32.2
Accounts payable - trade	82	5.4		78	4.7
Current portion of long-term borrowings	74	4.9		74	4.4
Non-current liabilities	235	15.5		124	7.4
Long-term borrowings	220	14.5		120	7.2
Net assets	847	55.8		1,009	60.3
Owners' equity	840	55.3		1,009	60.3

Statement of cash flows	Fiscal Year	Sep. 2024		Sep. 2025	
		(mn yen)		(mn yen)	
Cash flows from operating activities	97			197	
Depreciation	5			11	
Cash flows from investing activities	5			-14	
Cash flows from financing activities	683			-109	
Dividends paid	-			-	
Net increase in cash and cash equivalents	786			73	
Cash and cash equivalents	866			940	

Note:Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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