Movin' Strategic Career (421A TSE Growth) October 10, 2025

Pioneer in full-time recruitment services for consulting firms

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【421A Movin' Strategic Career Sector : Services】

Fiscal Year		Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Dec. 2023		2,323	-	533	-	511	-	335	-	41.7	161.5	0.0
Dec. 2024		2,387	2.8	861	61.5	864	69.1	575	71.6	71.5	233.0	0.0
Dec. 2025	f	3,500	46.6	1,571	82.5	1,540	78.2	1,007	75.1	124.9	-	0.0

Note: Consolidated basis.Figures for the fiscal year ending December 2025 is the company's forecasts.
It conducted 1:35,000 stock split on June 24, 2025.Per share indicies are adjusted retroactively.

Providing Professional Firms with Full-time Recruitment Services

Movin’ Strategic Career group operates a proprietary platform and offers recruitment agency services to consulting and other professional firms. The group comprises two companies. Movin’ Strategic Career and Agent1, which leverages external platforms to provide support for executive searches and recruitment screening.

The group exclusively focuses on high-end personnel, with particular expertise in supporting management consultant recruitment. It boasts a track record of having worked with over 90% of Japan’s consulting firms, regardless of whether they are Japanese, foreign-affiliated, large-scale or emerging.

Its career advisors, who provide support to job seekers, use either their own registered candidate database, which collects detailed job information from hiring companies, or external job scouting websites to match candidates who satisfy the job requirements. When external job scouting websites are used to attract job seekers, the job scouting website operator is paid a platform usage fee (fixed cost + a certain proportion of the referral fee).

While matching is accomplished through its proprietary database accounts for the majority of transactions, net sales generated through this database do not incur platform usage fees, which makes them highly profitable. The proportion of net sales generated through the proprietary database has remained high, at 81.1% for fiscal year ended December 2023, 80.9% for fiscal year ended December 2024 and 82.2% for the interim period of fiscal year ending December 2025.

The Company receives success-based compensation from hiring companies when candidates join. However, it has a contract stipulating that if a job seeker resigns for personal reasons within a certain period of time after joining the hiring company, a portion of the referral fee will be returned.

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Financial Statements

Statement of income	Fiscal Year	Dec. 2023 (mn yen)	(%)	Dec. 2024 (mn yen)	(%)	Six momths to Jun. 2025 (mn yen)	(%)
Net sales		2,323	100.0	2,387	100.0	1,798	100.0
Cost of sales		89	3.8	102	4.3	75	4.2
Gross profit		2,234	96.2	2,285	95.7	1,723	95.8
Selling, general and administrative expenses		1,700	73.2	1,423	59.6	755	42.0
Operating profit		533	22.9	861	36.1	967	53.8
Non-operating income		0	-	2	-	0	-
Non-operating expenses		22	-	-	-	-	-
Ordinary profit		511	22.0	864	36.2	968	53.8
Profit before income taxes		513	22.1	864	36.2	968	53.8
Profit attributable to owners of parent		335	14.4	575	24.1	633	35.2

Balance sheet	Fiscal Year	Dec. 2023 (mn yen)	(%)	Dec. 2024 (mn yen)	(%)	Jun. 2025 (mn yen)	(%)
Current assets		1,353	78.5	2,120	85.9	2,760	87.8
Cash and deposits		1,202	69.7	1,859	75.4	2,471	78.6
Trade receivables		119	6.9	243	9.9	259	8.2
Non-current assets		371	21.5	346	14.0	384	12.2
Property, plant and equipment		26	1.5	31	1.3	29	0.9
Intangible assets		234	13.6	177	7.2	149	4.7
Investments and other assets		110	6.4	137	5.6	205	6.5
Total assets		1,724	100.0	2,467	100.0	3,144	100.0
Current liabilities		414	24.0	591	24.0	631	20.1
Accounts payable		42	2.4	62	2.5	62	2.0
Accrued expenses		235	13.6	159	6.4	124	3.9
Income taxes payable		62	3.6	244	9.9	334	10.6
Others		73	4.2	126	5.1	109	3.5
Non-current liabilities		-	-	-	-	-	-
Net assets		1,309	75.9	1,875	76.0	2,513	79.9
Owners' equity		1,299	75.3	1,875	76.0	2,513	79.9

Statement of cash flows	Fiscal Year	Dec. 2023 (mn yen)	Dec. 2024 (mn yen)	Six momths to Jun. 2025 (mn yen)
Cash flows from operating activities		250	678	678
Depreciation		53	64	33
Cash flows from investing activities		-244	-13	-66
Cash flows from financing activities		10	-9	-
Dividends paid		-	-	-
Net increase in cash and cash equivalents		15	656	612
Cash and cash equivalents		1,202	1,859	2,471

Note:Consolidated
Source: Prepared by Stock Research Center based on the notifiable prospectus.

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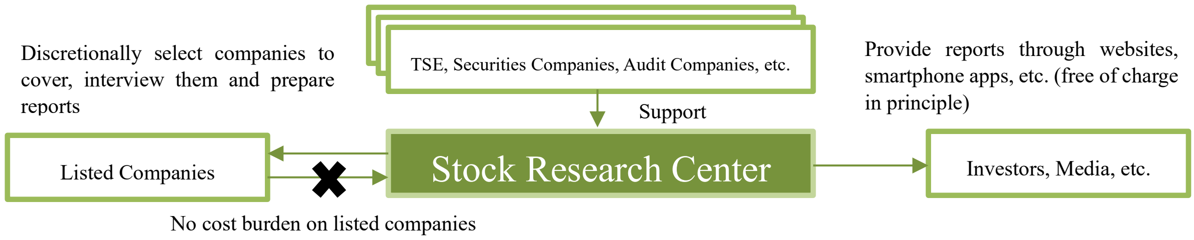

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