Ai ROBOTICS (247A TSE Growth) October 30,2025

Plans, develops and sells own brand products, primarily cosmetics and beauty appliances, using proprietary AI system SELL

This report is an English translation of part of the report issued on October 24, 2025.
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【247A Ai ROBOTICS Sector：Chemistry】

Fiscal Year		Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Mar. 2024		**7,061**	93.7	**1,256**	4.1x	**1,234**	4.4x	**825**	-	**27.5**	**-0.6**	**0.0**
Mar. 2025		**14,206**	2.0x	**2,480**	97.3	**2,422**	96.3	**1,703**	2.1x	**32.5**	**56.7**	**0.0**
Mar. 2026	CE	**28,000**	97.1	**4,800**	93.5	**4,775**	97.1	**3,330**	95.5	**57.0**	**-**	**0.0**
Mar. 2026	E	**28,093**	97.8	**4,810**	94.0	**4,785**	97.6	**3,335**	95.8	**57.1**	**112.8**	**0.0**
Mar. 2027	E	**45,914**	63.4	**7,950**	65.3	**7,925**	65.6	**5,468**	64.0	**92.8**	**205.6**	**0.0**
Mar. 2028	E	**66,820**	45.5	**11,700**	47.2	**11,675**	47.3	**8,055**	47.3	**136.8**	**342.4**	**0.0**

Note: CE(company expectations),E(Stock Research Center expectations)
Source: Stock Research Center

1. Corporate Overview

Ai ROBOTICS operates a D2C brand business, in which it plans, develops and sells its own brand products centered on cosmetics and beauty appliances. It had previously operated an AI marketing business delivering solutions utilizing its proprietary AI system, SELL. However, in May 2023, it decided to transfer management resources previously allocated to this AI marketing business to the D2C brand business. This steered the company in a direction that focused exclusively on the D2C brand business.
The key brands are the skincare brand Yunth and the beauty appliance brand Brighte.

2. Financial Analysis

Since launching its D2C brand business, its performance has steadily grown. With Yunth making a full-fledged contribution to earnings, net sales increased from 3,645 million yen to 14,206 million yen and ordinary profit rose from 283 million yen to 2,422 million yen from fiscal year ended March 2023 to fiscal year ended March 2025.

3. Non-Financial Analysis

The company has leveraged SELL in building a framework for business expansion and achieved high profitability. Therefore, SELL is considered to be the source of its intellectual capital.

4. Corporate Strategy Analysis

The company aims to realize sustained business growth with the fundamental strategy of augmenting and expanding existing brands as well as creating new brands. It is also considering accelerating growth through M&A.

5. Analyst Evaluation

We assess the company's strength to be its expertise in efficient business operation through the use of SELL for areas including product development, advertising operations and customer management.

For fiscal year ending March 2026, net sales are expected to be 28,093 million yen (up 97.8% year-on-year) and operating profit 4,810 million yen (up 94.0% year-on-year). We assume growth will continue in both sales and profits for fiscal year ending 2027 and beyond.

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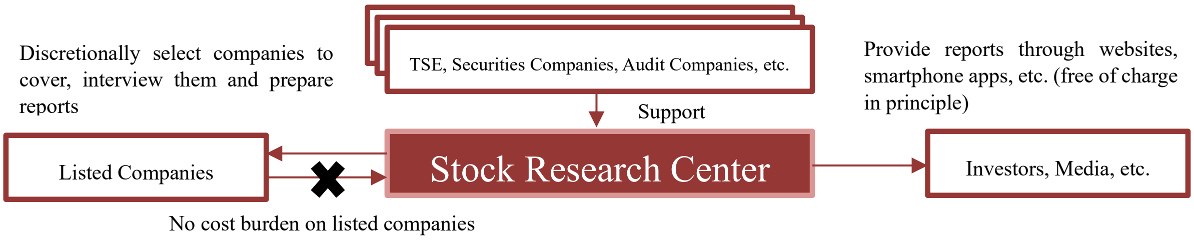

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