

Operates rental business for industrial and construction machinery, industrial vehicles and other equipment

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【372A RENT Sector : Services】

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
May 2023	40,650	-	2,689	-	2,459	-	1,764	-	560.8	3,345.1	70.0
May 2024	43,690	7.5	3,182	18.3	2,795	13.7	2,073	17.6	674.2	3,967.4	80.0
May 2025 f	48,840	11.8	3,870	21.6	3,350	19.8	2,240	8.0	717.5	-	180.0

Note: Consolidated basis. Figures for the fiscal year ending March 2025 is the company's forecasts.

Operates Industrial Machinery and Construction Machinery Rental Business

The RENT group operates a rental business through which it rents out industrial and construction machinery, industrial vehicles and other equipment. The group comprises six consolidated subsidiaries and four equity method affiliates.

The Company and one of its equity method affiliates operate the domestic rental business. RENT operates its rental business in 64 locations nationwide, from Hokkaido to Kyushu, mainly in metropolitan areas and industrial regions, where rental demand is high. One of its equity method affiliates has eight sales offices in Kumamoto Prefecture and operates a rental business.

The group also operates rental businesses overseas, in Thailand, Indonesia and Vietnam.

The group's rental asset portfolio is vast, consisting of more than 500,000 units in about 6,000 categories. The group possesses a wide range of rental assets, from large machinery such as dump trucks, trucks and other vehicles to cranes, forklifts and other lifting and transportation equipment, as well as small machinery and tools. This allows it to satisfy rental needs across a host of industries, including civil engineering, construction and other general construction work, where rental use is common, as well as manufacturing, transportation and the service sector. It also delivers, maintains and repairs rental assets.

High Industrial Machinery Rental Ratio

Unlike other companies in the same industry that operate general construction work-related rental businesses, the net sales composition for fiscal year ended May 2024 was 43% for construction machinery rentals, while industrial machinery rental for the manufacturing and distribution industries and various types of public and private plants accounted for 57%.

In the manufacturing and distribution industries and at public and private plants, rental asset utilization is not widespread. One of the company's distinctive characteristics is its extensive industrial machinery rental business, which has been operating since around 2000.

Financial Statements

Statement of income	Fiscal Year	May 2023		May 2024		Nine months to Feb.2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		40,650	100.0	43,690	100.0	37,312	100.0
Cost of sales		28,482	70.1	29,983	68.6	24,776	66.4
Gross profit		12,168	29.9	13,706	31.4	12,536	33.6
Selling, general and administrative expenses		9,479	23.3	10,524	24.1	8,578	23.0
Operating profit		2,689	6.6	3,182	7.3	3,958	10.6
Non-operating income		203	-	203	-	172	-
Non-operating expenses		433	-	589	-	444	-
Ordinary profit		2,459	6.1	2,795	6.4	3,685	9.9
Profit before income taxes		2,446	6.0	2,794	6.4	3,692	9.9
Profit attributable to owners of parent		1,764	4.3	2,073	4.7	2,515	6.7

Balance sheet	Fiscal Year	May 2023		May 2024		Feb.2025	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		11,358	25.3	14,556	28.4	15,871	27.5
Cash and deposits		2,927	6.5	4,891	9.5	5,120	8.9
Accounts receivable		7,086	15.8	7,761	15.1	8,815	15.3
Non-current assets		498	1.1	683	1.3	647	1.1
Property, plant and equipment		33,615	74.7	36,740	71.6	41,803	72.5
Intangible assets		28,921	64.3	31,853	62.1	37,120	64.4
Investments and other assets		541	1.2	465	0.9	404	0.7
Long-term prepaid expenses		4,152	9.2	4,420	8.6	4,278	7.4
Total assets		44,974	100.0	51,296	100.0	57,675	100.0
Current liabilities		18,995	42.2	21,244	41.4	25,437	44.1
Accounts payable - trade		3,170	7.0	3,620	7.1	365	0.6
Short-term borrowings		3,491	7.8	3,711	7.2	8,878	15.4
Current portion of long-term borrowings		3,826	8.5	4,462	8.7	4,312	7.5
Lease obligations		3,845	8.5	2,855	5.6	2,354	4.1
Accounts payable		1,747	3.9	2,485	4.8	2,724	4.7
Reserve for bonuses		996	2.2	1,114	2.2	682	1.2
Non-current liabilities		15,664	34.8	17,386	33.9	16,890	29.3
Long-term borrowings		8,638	19.2	10,193	19.9	8,187	14.2
Lease obligations		4,539	10.1	4,804	9.4	6,269	10.9
Retirement benefit obligation		2,092	4.7	2,071	4.0	2,101	3.6
Net assets		10,313	22.9	12,665	24.7	15,348	26.6
Owners' equity		10,239	22.8	12,224	23.8	15,012	26.0

Statement of cash flows	Fiscal Year	May 2023	May 2024
		(mn yen)	(mn yen)
Cash flows from operating activities		3,659	3,203
Depreciation		7,935	7,467
Cash flows from investing activities		-1,907	-1,119
Cash flows from financing activities		-1,762	-147
Dividends paid		-176	-214
Net increase in cash and cash equivalents		-4	1,952
Cash and cash equivalents		2,847	4,799

Note: Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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