

Focus on tourism HR business providing temporary staffing and job recruitment services to tourist facilities across Japan

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[151A Dive Sector : Services]

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Jun. 2023	8,265	2.1x	120	-	137	5.8x	168	14.6x	23.4	133.8	0.0
Jun. 2024	12,363	49.6	542	4.5x	546	4.0x	320	1.9x	42.9	228.5	0.0
Jun. 2025 CE	14,600	18.1	803	48.2	812	48.6	519	61.8	62.6	-	0.0
Jun. 2025 E	14,882	20.4	870	60.5	880	61.2	586	83.1	69.4	294.0	0.0
Jun. 2026 E	17,616	18.4	1,125	29.3	1,135	29.0	757	29.2	89.7	383.7	0.0
Jun. 2027 E	20,583	16.8	1,380	22.7	1,390	22.5	927	22.5	109.9	493.6	0.0

Note: CE(company expectations),E(Stock Research Center expectations)
It conducted 1:3 stock split on December 31, 2024. Per share indices are adjusted retroactively.

Source: Stock Research Center

1. Corporate Overview

Dive's primary business is the tourism HR business, which provides temporary staffing and job recruitment services to tourist facilities nationwide. The company is also engaged in the regional revitalization business, where it plans, develops and operates accommodation facilities in regional areas, and is involved in the information systems business, which it plans to discontinue in fiscal year ending June 2025.

2. Financial Analysis

In fiscal year ended June 2021, the pandemic resulted in the company recording an ordinary loss. However, in fiscal year ended June 2022, it returned to profitability as net sales recovered and in fiscal year ended June 2023 ordinary profit increased 5.8 times year on year as a revenue increase resulted in a reduction in fixed costs burden. In fiscal year ended June 2024, backed by strong demand for human resources, the number of employees and net sales per employee increased, leading to the company achieving net sales and ordinary profit records.

3. Non-Financial Analysis

The source of the company's intellectual capital is believed to be its data and knowledge in business deployment that leverages related capital, including tourist facilities nationwide with which Dive has ongoing transactions.

4. Corporate Strategy Analysis

Issues to be addressed include raising the recognition of the company, securing human resources and strengthening the training system.

The company aims to increase the number of employees by focusing on recruiting younger, senior and foreign talent and to expand the scale of its business.

5. Analyst Evaluation

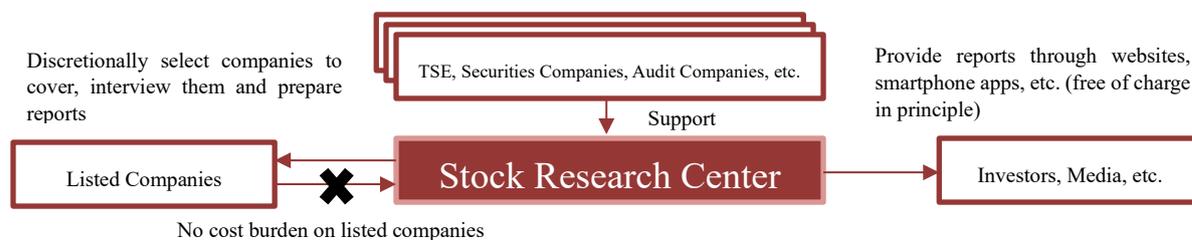
We view that, in an environment with a strong demand for human resources in tourist and other facilities, the company can enhance its ability to attract workers through effective promotions, leading to an increase in the number of employees.

With regard to business performance, we forecast a 20.4% revenue increase and a 60.5% increase in operating income for fiscal year ending June 2025, exceeding the company projections. We further anticipate that business performance will continue to expand due to an increase in the number of people employed.

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