

**Construction consulting company specializing in water-related businesses centering on water supply and sewerage**

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**【261A Nihon Suido Consultants Sector : Services】**

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Dec. 2022	20,770	-	1,822	-	1,909	-	1,078	-	54.2	1,011.6	0.8
Dec. 2023	21,884	5.4	1,867	2.5	1,639	-14.1	1,103	2.3	93.0	1,111.0	50.0
Dec. 2024 f	23,151	5.8	1,985	6.3	2,036	24.2	1,372	24.4	115.6	-	58.0

Note: Consolidated basis. Figures for the fiscal year ending December 2024 is the company's forecasts.  
It conducted 1:2,000 stock split on April 1, 2024. Per share indices are adjusted retroactively.

**Construction Consulting Company Focused on Water Supply and Sewerage**

The Nihon Suido Consultants (NSC) group consists of the company itself, four subsidiaries, three of which are consolidated, and two equity method affiliates. NSC is a construction consulting company specializing in water-related businesses centering on water supply and sewerage.

NSC conducts research, planning, design and construction supervision related to construction and maintenance management of water supplies and sewerage facilities. This includes water purification and sewage treatment plants, as well as work such as research, planning and design related to flood control, water utilization and environmental preservation of rivers, lakes and marshes by means of dams, intake and other facilities.

For overseas, the company receives orders for projects from customers such as government agencies in Southeast Asia, India, Africa and elsewhere through the Japan International Cooperation Agency and yen loans. Net sales overseas vary by year but appear to comprise 5-10% of total net sales.

Its subsidiary, Sabo Engineering, is involved in work such as research, planning and design of sediment disaster-control dams to prevent landslides. Its subsidiary, IO, performs water quality inspections at water and sewage treatment plants as well as facilities such as private factories. Its other subsidiary, PT. DACREA Design And Engineering Consultants, supervises construction work, including general construction in Indonesia.

Equity-method affiliate Lining (Shanghai) develops, manufactures and sells regeneration material used in the repair and reinforcement of existing pipelines, with a particular focus on sewerage systems in China. ONE·AQITA was established through investment by all municipalities in Akita Prefecture along with private sector companies. It provides support for the planning and business operations of domestic wastewater treatment businesses.

The company discloses net sales figures in the categories of water supply, sewerage and river, etc. Water supply accounted for 35.7% of net sales in fiscal year ended December 2023, sewerage for 49.9% and river, etc. for 14.4%. Many of the company's customers were local governments. Sales to government agencies comprised 94.3% of the company's net sales.

## Financial Statements

Statement of income	Fiscal Year	Dec. 2022		Dec. 2023		Six months to Jun.2024	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		20,770	100.0	21,884	100.0	12,855	100.0
Cost of sales		14,443	69.5	15,762	72.0	8,914	69.3
Gross profit		6,327	30.5	6,121	28.0	3,940	30.6
Selling, general and administrative expenses		4,504	21.7	4,254	19.4	2,229	17.3
Operating profit		1,822	8.8	1,867	8.5	1,711	13.3
Non-operating income		178	-	39	-	34	-
Non-operating expenses		91	-	267	-	21	-
Ordinary profit		1,909	9.2	1,639	7.5	1,724	13.4
Profit before income taxes		1,719	8.3	1,639	7.5	1,724	13.4
Profit attributable to owners of parent		1,078	5.2	1,103	5.0	1,110	8.6

Balance sheet	Fiscal Year	Dec. 2022		Dec. 2023		Jun.2024	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		16,810	79.3	17,360	80.8	20,837	83.8
Cash and deposits		9,319	43.9	9,047	42.1	16,679	67.1
Accounts receivable-trade		6,325	29.8	7,873	36.6	3,621	14.6
Inventories		-	-	-	-	-	-
Non-current assets		4,393	20.7	4,135	19.2	4,016	16.2
Property, plant and equipment		1,196	5.6	1,384	6.4	1,442	5.8
Intangible assets		192	0.9	246	1.1	249	1.0
Investments and other assets		3,004	14.2	2,505	11.7	2,325	9.4
Total assets		21,204	100.0	21,496	100.0	24,854	100.0
Current liabilities		7,262	34.2	6,686	31.1	9,645	38.8
Accounts payable - trade		514	2.4	820	3.8	518	2.1
Non-current liabilities		1,891	8.9	1,561	7.3	1,419	5.7
Net assets		12,049	56.8	13,248	61.6	13,789	55.5
Owners' equity		12,003	56.6	13,182	61.3	13,725	55.2

Statement of cash flows	Fiscal Year	Dec. 2022	Dec. 2023	Jun.2024
		(mn yen)	(mn yen)	(mn yen)
Cash flows from operating activities		1,584	-856	8,249
Depreciation		232	253	133
Cash flows from investing activities		2,892	583	20
Cash flows from financing activities		-4,963	288	-672
Dividends paid		-15	-9	-594
Net increase in cash and cash equivalents		-465	27	7,632
Cash and cash equivalents		9,019	9,047	16,679

Note: Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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