

Providing a variety of energy-related services

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【176A Rezil Sector : Electric Power and Gas】

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Mar.2022	30,990	-	1,849	-	1,714	-	1,519	-	83.5	289.7	46.0
Jun.2023	48,867	-	1,636	-	1,972	-	1,344	-	73.9	340.6	22.0
Jun.2024 f	37,827	-22.8	2,638	61.3	2,569	30.3	1,808	34.4	99.2	-	30.0

Note: Consolidated basis. Figures for the fiscal year ending June 2024 are the company's forecasts.

It conducted 1:50 stock split on January 25, 2024. Per share indices are adjusted retroactively.

Providing Energy-related Services

Rezil corporate group consists of Rezil and two domestic subsidiaries. The group's businesses are classified into three categories, the distributed energy business, the green energy business and the energy digital transformation (DX) business.

Rezil's main business is the distributed energy business. It involves providing condominium batch power reception services that supply power by converting procured high-voltage electricity into low-voltage power. This process utilizes power receiving and transformer equipment installed at condominiums. Rezil installs the equipment, which the company retains as an asset, so the condominium does not bear an investment burden.

Furthermore, the company has defined its condominium disaster prevention service, which was launched in April 2023 and has increased added value, as a growth business domain. It is focusing its sales activities in this area. Rezil's condominium disaster prevention service supplies power during normal times and emergencies such as disaster-related power outages. In this service, the company installs solar power generators, storage batteries and related distributed power supply equipment based on its condominium batch power reception service.

In its green energy business, Rezil provides power retail services centered on renewable energy. The group procures electric power and supplies it to customers. As of the end of 2023, the company provided power retail services to approximately 7,500 small and medium-sized corporations and local governments.

In its energy DX business, Rezil primarily provides operation contract services to retail power suppliers that have newly entered the market following Japan's full liberalization of the power market in April 2016. In addition to electrical safety management services, the company provides systems and business flows developed for the distributed energy businesses and the green energy businesses in the form of BPaaS.

Financial Statements

Statement of income	Fiscal Year	Mar. 2022		Jun.2023		Six months to Dec.2023	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		30,990	100.0	48,867	100.0	20,268	100.0
Cost of sales		26,145	84.4	42,836	87.7	16,496	81.4
Gross profit		4,844	15.6	6,031	12.3	3,771	18.6
Selling, general and administrative expenses		2,994	9.7	4,394	9.0	2,004	9.9
Operating profit		1,849	6.0	1,636	3.3	1,767	8.7
Non-operating income		12	-	461	-	3	-
Non-operating expenses		147	-	125	-	40	-
Ordinary profit		1,714	5.5	1,972	4.0	1,730	8.5
Profit before income taxes		2,172	7.0	1,894	3.9	1,711	8.4
Net profit		1,519	4.9	1,344	2.8	1,215	6.0

Balance sheet	Fiscal Year	Jun. 2022		Jun.2023		Dec.2023	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		8,885	57.8	7,877	52.7	8,987	55.6
Cash and deposits		2,341	15.2	2,199	14.7	2,516	15.6
Accounts receivable-trade		5,879	38.3	5,278	35.3	6,278	38.9
Non-current assets		6,474	42.2	7,071	47.3	7,164	44.4
Property, plant and equipment		5,141	33.5	4,927	33.0	5,016	31.1
Intangible assets		444	2.9	342	2.3	296	1.8
Investments and other assets		888	5.8	1,801	12.1	1,851	11.5
Total assets		15,360	100.0	14,948	100.0	16,152	100.0
Current liabilities		6,005	39.1	5,026	33.6	5,697	35.3
Accounts payable - trade		2,452	16.0	2,436	16.3	2,533	15.7
Short-term borrowings		500	3.3	-	-	-	-
Current portion of long-term borrowings		899	5.9	1,352	9.0	1,559	9.7
Non-current liabilities		4,065	26.5	3,699	24.8	3,410	21.1
Long-term borrowings		2,709	17.6	2,984	20.0	3,015	18.7
Lease obligations		1,156	7.5	605	4.1	285	1.8
Net assets		5,289	34.4	6,222	41.6	7,044	43.6
Owners' equity		5,271	34.3	6,198	41.5	7,013	43.4

Statement of cash flows	Fiscal Year	Jun. 2022	Jun.2023	Six months to Dec.2023
		(mn yen)	(mn yen)	(mn yen)
Cash flows from operating activities		1,781	3,136	1,962
Depreciation		1,124	1,361	491
Cash flows from investing activities		105	-2,120	-1,550
Purchase of property, plant and equipment		-630	-1,072	-1,167
Cash flows from financing activities		-1,449	-1,158	-94
Dividends paid		-836	-418	-400
Net increase in cash and cash equivalents		437	-141	317
Cash and cash equivalents		2,341	2,199	2,516

Note: Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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