

Aiming to expand its print media business in addition to packaging product planning, printing and processing

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[3958 Sasatoku Printing Sector : Pulp and Paper]

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Jun.2022	12,373	4.4	339	2.4x	734	2.1x	551	2.0x	110.3	1,392.1	5.0
Jun.2023	13,040	5.4	363	7.1	585	-20.3	1,138	2.1x	227.9	1,641.7	5.0
Jun.2024 f	13,426	3.0	375	3.3	503	-14.0	347	-69.5	64.5	-	18.0

Note: Consolidated basis. Figures for the fiscal year ending June 2024 is the company's forecasts.

Engaged in Paper and Packaging Materials Printing and Planning of Advertising Media

Sasatoku Printing is a printing company that handles packaging materials and labels, sales promotion tools, commercial printing of catalogs and pamphlets, as well as the planning of promotions and marketing. The corporate group has a total of six manufacturing locations consisting of five manufacturing bases in Japan and a packaging factory (paper container) in China.

Sasatoku Printing's net sales are divided into the packaging segment and the communications segment. In fiscal year ended June 2023, the packaging segment and communications segment accounted for 62.4% and 37.6%, respectively, of the company's net sales.

Packaging Segment

The packaging segment consists of fulfillment services that are outsourced planning, design, printing and processing of packaging materials such as paper containers and flexible packaging as well as operations that cover product packaging and kitting work through to shipping. Sasatoku Printing not only bases its products on the customer's design and specifications but also calls upon its designers to incorporate what the customer envisions into a concrete package. More than just packaging, the company also handles a wide range of packaging boxes, such as outer cartons with added POP functions and packaging boxes that can be used as store fixtures.

The features of Sasatoku Printing are that it receives products from client companies, providing fulfillment services such as packaging and delivery with packages it manufactures. For example, the company uses its sterilization factory installation to package and deliver confectioneries to amusement parks in boxes manufactured by the company.

Communication Segment

Sasatoku Printing provides fulfillment services that cover commercial printing for sales promotion, cross-media services that leverage various media for public relations, IR and product PR, as well as related packaging; individual destination picking and shipping; storage of created property and adjustments of printed content for individual delivery destinations.

Financial Statements

Statement of income	Fiscal Year	Jun.2021		Jun.2022		Jun.2023	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		11,852	100.0	12,373	100.0	13,040	100.0
Cost of sales		9,528	80.4	9,863	79.7	10,478	80.4
Gross profit		2,324	19.6	2,510	20.3	2,562	19.6
Selling, general and administrative expenses		2,179	18.4	2,171	17.5	2,198	16.9
Operating profit		144	1.2	339	2.7	363	2.8
Non-operating income		218	-	406	-	244	-
Non-operating expenses		10	-	11	-	22	-
Ordinary profit		352	3.0	734	5.9	585	4.5
Profit before income taxes		369	3.1	741	6.0	1,468	11.3
Profit attributable to owners of parent		275	2.3	551	4.5	1,138	8.7

Balance sheet	Fiscal Year	Jun.2021		Jun.2022		Jun.2023	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		5,379	39.5	5,594	41.3	6,330	42.7
Cash and deposits		994	7.3	1,537	11.3	1,910	12.9
Accounts receivable-trade		3,210	23.6	3,125	23.1	3,450	23.3
Inventories		780	5.7	861	6.4	876	5.9
Non-current assets		8,224	60.5	7,950	58.7	8,480	57.3
Property, plant and equipment		4,931	36.2	4,785	35.3	5,172	34.9
Intangible assets		56	0.4	56	0.4	49	0.3
Investments and other assets		3,236	23.8	3,108	22.9	3,258	22.0
Total assets		13,603	100.0	13,544	100.0	14,811	100.0
Current liabilities		5,189	38.1	4,518	33.4	4,929	33.3
Accounts payable - trade		3,035	22.3	3,040	22.4	3,445	23.3
Short-term borrowings		1,150	8.5	500	3.7	380	2.6
Current portion of long-term borrowings		421	3.1	340	2.5	300	2.0
Non-current liabilities		1,989	14.6	2,070	15.3	1,678	11.3
Long-term borrowings		1,038	7.6	698	5.2	398	2.7
Net assets		6,424	47.2	6,956	51.4	8,203	55.4
Owners' equity		6,424	47.2	6,956	51.4	8,203	55.4

Statement of cash flows	Fiscal Year	Jun.2021	Jun.2022	Jun.2023
		(mn yen)	(mn yen)	(mn yen)
Cash flows from operating activities		376	1,160	1,046
Depreciation		309	287	244
Cash flows from investing activities		95	418	-171
Cash flows from financing activities		-631	-1,096	-502
Dividends paid		-24	-24	-24
Net increase in cash and cash equivalents		-146	542	373
Cash and cash equivalents		994	1,537	1,910

Note: Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.