

Offers official website reservation system for hotels

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For inquiries concerning the report, please contact info@stock-r.org

【5136 tripla Sector : Information & Communication】

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Oct.2021	506	71.5	-136	-	-132	-	-128	-	-27.8	32.4	0.0
Oct.2022	f 798	57.8	64	-	61	-	47	-	10.2	-	0.0
Oct.2023	f 1,174	47.1	255	4.0x	225	3.7x	188	4.0x	36.0	-	0.0

Note: Non-consolidated basis. Figures for the fiscal year ending October 2022 and 2023 are the company's forecasts.

Provides IT Services for Accommodation Facilities such as tripla Book

tripla is helping to drive digital transformation in the accommodation industry by providing IT services for accommodation facilities.

The company offers tripla Book, an official website reservation system, tripla Bot, an AI chatbot, tripla Connect, a CRM marketing automation tool, and tripla Pay, a local settlement service, all for accommodation facilities.

The company discloses operating revenues from its main services. In fiscal year ended October 2021, tripla Book accounted for 42.0% and tripla Bot 50.0%. Others include one-time sales related to the individual development of room reservation systems for major hotel chains and other clients. From fiscal year ended October 2022, net sales from tripla Connect and tripla Pay have been included in this category.

Overview of Major Services

tripla Book is a cloud-based reservation system that embeds JavaScript prepared by the company in official websites of accommodation facilities, allowing users to make accommodation reservations on official websites.

tripla Bot is a service that displays a chatbot on official websites of accommodation facilities to automatically respond to inquiries from users.

Accommodation facilities using tripla Book and tripla Bot are spreading nationwide, with end clients reaching 1,487 and 969 facilities, respectively, as of the end of July 2022. Major customers include Mystays Hotel Management and Daiwa Resort.

Financial Statements

Statement of income	Fiscal Year	Oct.2020		Oct.2021		Nine months to Jul. 2022	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Operating income		295	100.0	506	100.0	554	100.0
Operating expenses		615	208.4	642	126.9	536	96.8
Operating profit		-319	-	-136	-	17	3.2
Non-operating income		23	-	4	-	1	-
Non-operating expenses		0	-	0	-	0	-
Ordinary profit		-296	-	-132	-	18	3.3
Profit before income taxes		-300	-	-132	-	18	3.4
Net profit		-303	-	-128	-	11	2.1

Balance sheet	Fiscal Year	Oct.2020		Oct.2021		Jul. 2022	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		669	98.0	896	98.4	1,424	99.0
Cash and deposits		611	89.6	778	85.4	1,286	89.4
Accounts receivable-trade		43	6.3	75	8.3	93	6.5
Prepaid expenses		6	1.0	0	0.0	-	-
Non-current assets		13	2.0	14	1.6	14	1.0
Property, plant and equipment		4	0.6	5	0.6	5	0.4
Intangible assets		2	0.3	0	0.0	-	-
Investments and other assets		7	1.1	9	1.0	8	0.6
Total assets		683	100.0	911	100.0	1,439	100.0
Current liabilities		164	24.1	527	57.9	1,062	73.8
Short-term borrowings		40	5.9	35	3.9	-	-
Current portion of long-term borrowings		-	-	6	0.7	24	1.7
Non-current liabilities		240	35.1	233	25.7	215	14.9
Long-term borrowings		240	35.1	233	25.7	215	14.9
Net assets		278	40.8	149	16.4	161	11.2
Owners' equity		278	40.8	149	16.4	161	11.2

Statement of cash flows	Fiscal Year	Dec.2020	Dec.2021
		(mn yen)	(mn yen)
Cash flows from operating activities		-239	166
Depreciation		4	4
Cash flows from investing activities		-14	0
Cash flows from financing activities		278	-4
Dividends paid		-	-
Net increase in cash and cash equivalents		23	166
Cash and cash equivalents		611	778

Note: Non-consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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