

Aiming for growth by expanding sales of RPA software and e-learning systems

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[9564 FCE Holdings Sector : Services]

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Sep.2020	3,312	-	217	-	231	-	120	-	40.2	242.2	0.0
Sep.2021	3,522	6.3	331	52.5	324	40.3	211	75.8	70.3	304.3	0.0
Sep.2022 f	3,720	5.6	452	36.6	450	38.9	290	37.4	104.3	-	0.0

Note: Consolidated basis. Figures for the fiscal year ending September 2022 are the company's forecasts.

It conducted 1-to-100 stock split on September 10, 2021, and 1-to-3 stock split on August 9, 2022. Per share indicies are adjusted retroactively.

Operates Education and Training Business and DX Promotion Business Offering RPA Software

FCE Holdings Group comprises FCE Holdings and its five subsidiaries. It operates the education and training business comprising the education business for schools and cram schools and the training and consulting business for companies. It also operates the DX promotion business for enterprises using RPA Robo-Pat DX, a robotics process automation (RPA) application that automates computer tasks.

In fiscal year ended September 2021, the education and training business accounted for 53.5% of net sales, the DX promotion business for 40.3% and the other business for 6.2%. Over the past several years, the proportion of DX promotion projects has grown. The other business consists of the publishing of books on business.

Education and Training Business

Based on Franklin Covey's business book The 7 Habits of Highly Effective People, the company has developed the 7 Habits J® class program for Japanese students and sells the class program and textbook to educational corporations and cram schools.

Moreover, the company has entered into a business tie-up with NOVA Holdings to provide support for franchise operations of private cram schools. The company also operates the international school business, the Foresight notebook business, the corporate training and consulting business, the Find! Active Learning business, an e-learning service for corporate employee education and training and the restaurant franchising support business.

DX Promotion Business

In the DX promotion business, subsidiary FCE Process & Technology offers Robo-Pat DX, an RPA application for SMEs and large corporations. As of the end of June 2022, 950 companies had adopted the system.

FCE Holdings (9564 TSE Standard) - - - - - November 11, 2022**Financial Statements**

Statement of income	Fiscal Year	Sep.2020		Sep.2021		Nine months to Jun. 2022	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		3,312	100.0	3,522	100.0	2,846	100.0
Cost of sales		1,172	35.4	1,212	34.4	914	32.1
Gross profit		2,140	64.6	2,310	65.6	1,932	67.9
Selling, general and administrative expenses		1,922	58.0	1,978	56.2	1,463	51.4
Operating profit		217	6.6	331	9.4	468	16.4
Non-operating income		25	-	15	-	6	-
Non-operating expenses		12	-	22	-	3	-
Ordinary profit		231	7.0	324	9.2	471	16.5
Profit before income taxes		205	6.2	316	9.0	471	16.5
Profit attributable to owners of parent		120	3.6	211	6.0	304	10.7

Balance sheet	Fiscal Year	Sep.2020		Sep.2021		Jun. 2022	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		1,740	84.0	2,291	88.0	1,869	85.8
Cash and deposits		1,210	58.4	1,718	66.0	1,262	57.9
Accounts receivable-trade		241	11.6	230	8.8	277	12.7
Inventories		52	2.5	49	1.9	60	2.8
Non-current assets		332	16.0	311	11.9	308	14.1
Property, plant and equipment		98	4.7	97	3.7	82	3.8
Intangible assets		16	0.8	28	1.1	37	1.7
Investments and other assets		217	10.5	185	7.1	188	8.6
Total assets		2,072	100.0	2,603	100.0	2,178	100.0
Current liabilities		876	42.3	1,268	48.7	981	45.0
Accounts payable - trade		117	5.6	148	5.7	153	7.0
Current portion of long-term borrowings		58	2.8	39	1.5	32	1.5
Non-current liabilities		467	22.5	420	16.1	392	18.0
Long-term borrowings		355	17.1	358	13.8	335	15.4
Net assets		728	35.1	914	35.1	803	36.9
Owners' equity		727	35.1	913	35.1	802	36.8

Statement of cash flows	Fiscal Year	Sep.2020	Sep.2021
		(mn yen)	(mn yen)
Cash flows from operating activities		402	575
Depreciation		57	38
Cash flows from investing activities		-45	-63
Cash flows from financing activities		161	-16
Dividends paid		-	0
Net increase in cash and cash equivalents		518	496
Cash and cash equivalents		1,186	1,682

Note: Consolidated

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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