

Developing the data-informed business that solves customers' issues by utilizing data for operations exercising judgment

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【9219 GiXo Sector : Services】

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Jun. 2020	617	61.5	42	-	42	-6.7	36	50.0	9.1	104.2	0.0
Jun. 2021	722	17.0	54	28.6	50	19.0	51	41.7	12.9	297.6	0.0
Jun. 2022 f	966	33.8	20	-63.0	14	-72.0	6	-88.2	1.3	-	0.0

Note: Non-consolidated basis. Figures for the fiscal year ending June 2022 are the company's forecasts.

It conducted 1-to-100 stock split on December 1, 2021. Per share indicies are adjusted retroactively.

Solves Customers' Issues by Utilizing Data

GiXo is conducting the data-informed business, in which it establishes systems that understand matters and make judgements by using data, for the purpose of enhancing managerial problem-solving capabilities and competitiveness of customer companies.

The company's business is divided into solving customer specific issues and solving common issues. As for solving customer specific issues, it is comprised of two services; DI consulting and DI platform.

As for solving common issues, it provides the DI product, a software service for solving more general issues.

DI Consulting

In DI consulting, the company takes issues concerning customers' daily operations requiring judgement as calculable issues by analyzing a large amount of related data with machine learning and other methodologies. It uses actual data to verify what kind of data shall be processed and provided through AI and algorithms to enable people to make more advanced and efficient judgements and creates prototypes for solutions.

DI Platform

In DI platform, based on the prototypes created through DI consulting, the company establishes and operates systems that can be used by customer companies for their daily operations exercising judgement. It uses an agile approach to establish systems for timely provision of information that people use to make judgements by designing systems that accesses various systems of customer companies and automatically acquires data.

DI Product

In DI product, the company provides solutions for issues common to the general public as its products by utilizing solution methods, algorithms, tools and expertise cultivated while solving customer specific issues.

Financial Statements

Statement of income	Fiscal Year	Jun.2020		Jun.2021		Six months to Dec. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		617	100.0	722	100.0	443	100.0
Cost of sales		282	45.7	367	50.8	250	56.4
Gross profit		335	54.3	354	49.0	193	43.6
Selling, general and administrative expenses		293	47.5	300	41.6	176	39.7
Operating profit		42	6.8	54	7.5	17	3.8
Non-operating income		0	-	0	-	0	-
Non-operating expenses		0	-	4	-	0	-
Ordinary profit		42	6.8	50	6.9	16	3.6
Profit before income taxes		42	6.8	60	8.3	16	3.6
Net profit		36	5.8	51	7.1	10	2.3

Balance sheet	Fiscal Year	Jun.2020		Jun.2021		Dec. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		696	87.0	1,451	93.7	1,420	93.5
Cash and deposits		647	80.9	1,234	79.7	1,209	79.6
Accounts receivable-trade		40	5.0	207	13.4	195	12.8
Inventories		-	-	0	0.0	-	-
Non-current assets		103	12.9	98	6.3	99	6.5
Property, plant and equipment		62	7.8	57	3.7	57	3.8
Intangible assets		-	-	-	-	-	-
Investments and other assets		40	5.0	40	2.6	41	2.7
Total assets		800	100.0	1,549	100.0	1,519	100.0
Current liabilities		145	18.1	174	11.2	158	10.4
Accounts payable - trade		-	-	-	-	-	-
Current portion of long-term borrowings		50	6.3	50	3.2	50	3.3
Non-current liabilities		237	29.6	180	11.6	155	10.2
Long-term borrowings		195	24.4	145	9.4	120	7.9
Net assets		416	52.0	1,194	77.1	1,205	79.3
Owners' equity		416	52.0	1,190	76.8	1,201	79.1

Statement of cash flows	Fiscal Year	Jun.2020	Jun.2021	Six months to Dec. 2021
		(mn yen)	(mn yen)	(mn yen)
Cash flows from operating activities		102	-88	1
Depreciation		8	8	3
Cash flows from investing activities		-6	2	-2
Cash flows from financing activities		219	673	-25
Dividends paid		-	-	-
Net increase in cash and cash equivalents		315	587	-25
Cash and cash equivalents		647	1,234	1,209

Note: Non-consolidated basis.

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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