

**Engaged in Manga-related businesses centering on selling complete sets of comics through e-commerce**

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**[7138 TORICO Sector : Retail Trade]**

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Mar. 2020	3,173	-	-32	-	-28	-	-2	-	-6.8	-730.7	0.0
Mar. 2021	4,991	57.3	258	-	273	-	254	-	628.9	-101.8	0.0
Mar. 2022 f	5,129	2.8	214	-17.1	217	-20.5	144	-43.3	228.4	-	0.0

Note: Consolidated basis. Figures for the fiscal year ending March 2022 are the company's forecasts.  
It conducted 1-to-40 stock split on January 21, 2021. Per share indices are adjusted retroactively.

**Engaged in Manga-Related Businesses Centering on Selling through E-Commerce**

TORICO Group is engaged in manga-related businesses. Its net sales is categorized into the e-commerce service, which centers on an online bookstore specialized in selling complete sets of comics, the digital comic distribution service and the event service, which includes selling manga-related goods at its stores as well as through e-commerce. The e-commerce service accounted for 90.3% of net sales in the fiscal year ended March 2021, the digital comic distribution service for 5.4% and the event service for 4.3%.

**E-Commerce Service**

In the e-commerce service, in addition to the online bookstore specialized in selling complete sets of comics, the company operates an online bookstore for women and an online bookstore for men. In addition to e-commerce sites directly operated by the company, it also sells through stores in e-commerce malls operated by Rakuten, Amazon and Yahoo.

Although the online bookstore specialized in selling complete sets of comics also sells electronic comics, net sales mainly comes from selling paper comics in complete sets. The number of members who actually purchased on the online bookstore specialized in selling complete sets of comics in the past is 441,284 as of the end of 2021.

**Digital Comic Distribution Service**

In the digital comic distribution service, it operates digital comic distribution services, one targeting Japan and another targeting overseas, as well as editing and publishing the company's original manga works.

The digital comic distribution services enable users to read each episode in a breather by dividing one comic into a number of episodes. Partly due to the fact that users can read some of the manga free of charge, they are services for casual users of manga. The revenue is from advertisements that appear when viewing manga and purchases made by customers.

**Event Service**

In the event service, the company holds manga events at its stores and conducts autograph signing sessions of manga artists, displays of original works and sales of original limited goods and related books.

**TORICO (7138 TSE Mothers)- - - - - March 29,2022****Financial Statements**

Statement of income	Fiscal Year	Mar.2020		Mar.2021		Nine months to Dec. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		3,173	100.0	4,991	100.0	4,090	100.0
Cost of sales		2,079	65.5	3,222	64.6	2,711	66.3
Gross profit		1,094	34.5	1,768	35.4	1,378	33.7
Selling, general and administrative expenses		1,126	35.5	1,509	30.2	1,203	29.4
Operating profit		-32	-1.0	258	5.2	174	4.3
Non-operating income		4	-	17	-	9	-
Non-operating expenses		1	-	2	-	2	-
Ordinary profit		-28	-0.9	273	5.5	182	4.4
Profit before income taxes		-29	-0.9	272	5.4	182	4.4
Profit attributable to owners of parent		-2	-0.1	254	5.1	120	2.9

Balance sheet	Fiscal Year	Mar.2020		Mar.2021		Dec. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		964	92.2	1,418	94.3	1,867	93.1
Cash and deposits		298	28.5	549	36.5	689	34.3
Accounts receivable-trade		300	28.7	328	21.8	533	26.6
Inventories		322	30.8	485	32.3	590	29.4
Non-current assets		81	7.7	85	5.7	139	6.9
Property, plant and equipment		30	2.9	44	2.9	72	3.6
Intangible assets		10	1.0	9	0.6	7	0.3
Investments and other assets		40	3.8	30	2.0	59	2.9
Total assets		1,046	100.0	1,503	100.0	2,006	100.0
Current liabilities		460	44.0	680	45.2	885	44.1
Accounts payable - trade		275	26.3	378	25.1	542	27.0
Short-term borrowings		-	-	10	0.7	-	-
Current portion of long-term borrowings		19	1.8	17	1.1	27	1.3
Non-current liabilities		151	14.4	133	8.8	159	7.9
Long-term borrowings		150	14.3	133	8.8	159	7.9
Net assets		434	41.5	689	45.8	961	47.9
Owners' equity		434	41.5	689	45.8	959	47.8

Statement of cash flows	Fiscal Year	Mar.2020	Mar.2021
		(mn yen)	(mn yen)
Cash flows from operating activities		-59	288
Depreciation		10	12
Cash flows from investing activities		-5	-29
Cash flows from financing activities		134	-9
Dividends paid		-	-
Net increase in cash and cash equivalents		69	250
Cash and cash equivalents		298	549

Note: Consolidated basis.

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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