

Supporting corporate human resource training and school education based on uniquely developed personnel assessment tools GROW

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【4265 Institution for a Global Society Sector : Information & Communication】

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Mar. 2020	314	26.6	-107	-	-107	-	-249	-	-67.5	-78.4	0.0
Mar. 2021	514	63.7	8	-	9	-	3	-	0.9	-76.6	0.0
Mar. 2022 f	739	43.8	30	261.4	15	64.8	14	281.0	3.5	-	0.0

Note: Non-consolidated basis. Figures for the fiscal year ending March 2022 are the company's forecasts.
It conducted 1-to-500 stock split on November 10, 2021. Per share indices are adjusted retroactively.

Supporting Human Resource Development and Education Based on Unique Tools that Utilize AI

Based on uniquely developed human resource assessment tools, Institution for a Global Society supports human resource training at corporations and individualized education at schools tailored to the understanding and capabilities of each student. The company has developed GROW, which fairly evaluates multifaceted capabilities, and started its provision in February 2016. A system based on this GROW has been introduced in the human resource field of companies and educational sites, and became the current business.

The company's business is divided into two categories: the HR business, which mainly targets the human resource field of companies, and the education business, which targets educational sites such as schools. Due to the expansion of net sales of the two businesses, it recorded an operating profit in the fiscal year ended March 2021 even though the level was low.

HR Business

In the HR business, the company provides services that support recruitment, training and placement of human resources as well as the organizational development of companies. Its core service is GROW360, which was developed based on GROW and uses an AI-equipped engine to scientifically measure the traits, competencies and skills of employees and employee candidates and visualize their capabilities.

Education Business

In the education business, the company targets schools and educational institutions and provides human resource training support focusing on abilities that cannot be quantified and are not easy to visualize like students' intelligence quotients and academic performance. The core service is Ai Grow, an assessment system developed based on the human resource assessment data accumulated through GROW360 and uses AI to visualize students' capabilities and educational effects. Schools and educational institutions can use the evaluations made by Ai Grow for training and guidance counseling.

Institution for a Global Society (4265 TSE Mothers) - - - - - January 11,2022

Financial Statements

Statement of income	Fiscal Year	Mar.2020		Mar.2021		Six months to Sep. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		314	100.0	514	100.0	268	100.0
Cost of sales		86	27.5	142	27.7	65	24.5
Gross profit		227	72.5	371	72.3	202	75.5
Selling, general and administrative expenses		334	106.6	363	70.6	231	86.4
Operating profit		-107	-34.1	8	1.7	-29	-10.8
Non-operating income		0	-	1	-	0	-
Non-operating expenses		0	-	0	-	0	-
Ordinary profit		-107	-34.2	9	1.8	-29	-10.9
Profit before income taxes		-248	-79.2	3	0.8	-29	-10.9
Net profit		-249	-79.3	3	0.7	-29	-11.0

Balance sheet	Fiscal Year	Mar.2020		Mar.2021		Sep. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		469	97.1	437	89.3	445	91.5
Cash and deposits		380	78.8	203	41.6	252	51.8
Accounts receivable-trade		81	16.9	222	45.4	182	37.5
Inventories		-	-	-	-	3	0.7
Non-current assets		14	2.9	52	10.7	41	8.5
Property, plant and equipment		-	-	-	-	-	-
Intangible assets		-	-	43	8.9	32	6.7
Investments and other assets		14	2.9	8	1.7	8	1.7
Total assets		483	100.0	489	100.0	487	100.0
Current liabilities		46	9.6	49	10.1	76	15.7
Accounts payable - trade		-	-	-	-	-	-
Non-current liabilities		-	-	-	-	-	-
Net assets		436	90.4	440	89.9	410	84.3
Owners' equity		436	90.4	439	89.8	410	84.3

Statement of cash flows	Fiscal Year	Mar.2020	Mar.2021	Six months to Sep. 2021
		(mn yen)	(mn yen)	(mn yen)
Cash flows from operating activities		-128	-121	39
Depreciation		23	3	10
Cash flows from investing activities		-84	-55	8
Cash flows from financing activities		56	-	-
Dividends paid		-	-	-
Net increase in cash and cash equivalents		-156	-177	48
Cash and cash equivalents		380	203	252

Note: Non-consolidated basis.

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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