

Engaged in GRC solution business

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【9250 GRCS Sector : Services】

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Nov. 2019	1,101	42.9	-68	-	-70	-	-70	-	-63.9	55.6	0.0
Nov. 2020	1,431	30.0	26	-	22	-	46	-	40.0	95.7	0.0
Nov. 2021 f	1,742	21.7	128	380.6	102	356.9	145	212.9	123.9	-	0.0

Note: Non-consolidated basis. Figures for the fiscal year ending November 2021 are the company's forecasts.

Provider of Solutions and Products in GRC and Security Fields

GRCS focuses on the viewpoint of governance, risk and compliance (GRC), which have become corporate management issues, as well as security. The company provides various solutions created by consultants, engineers and other experts that are well versed in each field, and specialized business tools in the GRC and security fields.

The company classifies its business segments by service content into the solution segment and the product segment.

(1) Solution Segment**1) GRC Solution**

In the GRC field, the company conducts designing, construction and other support for introducing GRC related tools including products developed by the company. By streamlining information management regarding company-wide risks, external contractors, privacy protection, security incidents, etc., it provides solutions enabling cross-departmental information understanding and management.

In addition, the company also supports the introduction of Supplier Risk MT, a cloud application developed by the company that provides centralized control and visualization of security risks related to external contractors and business partners.

2) Security Solution

In the cybersecurity field, the company provides IT security designs, establishes regulations and policies, and conducts analysis, management, audit, diagnosis and various other consultations to protect companies from risks such as increasingly diversifying cyberattacks, information leakage and security accidents. In addition, it also supports introduction of security products such as their design and construction, as well as acquisition of standard certifications such as ISMS certification.

(2) Product Segment

In the GRC field, the company provides dedicated tools developed by the company as well as other companies for operations including risk management, regulation/policy management, internal audits, incident management and personal information management.

In the cybersecurity field, the company provides dedicated tools in the risk response field that are developed by the company in an aim to prevent security accidents, etc.

Financial Statements

Statement of income	Fiscal Year	Nov.2019		Nov.2020		Nine months to Aug. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		1,101	100.0	1,431	100.0	1,277	100.0
Cost of sales		873	79.3	1,091	76.2	940	73.6
Gross profit		227	20.7	340	23.8	337	26.4
Selling, general and administrative expenses		296	26.9	313	21.9	240	18.8
Operating profit		-68	-	26	1.9	96	7.6
Non-operating income		0	-	0	-	0	-
Non-operating expenses		2	-	4	-	5	-
Ordinary profit		-70	-	22	1.6	91	7.2
Profit before income taxes		-70	-	22	1.6	91	7.2
Net profit		-70	-	46	3.2	101	8.0

Balance sheet	Fiscal Year	Nov.2019		Nov.2020		Aug. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		443	91.4	540	90.2	678	90.1
Cash and deposits		277	57.2	254	42.4	418	55.5
Accounts receivable-trade		136	28.2	250	41.8	229	30.5
Non-current assets		41	8.6	58	9.8	74	9.9
Property, plant and equipment		5	1.2	5	0.9	11	1.5
Intangible assets		18	3.8	12	2.1	8	1.1
Investments and other assets		17	3.7	40	6.8	55	7.3
Total assets		485	100.0	599	100.0	753	100.0
Current liabilities		266	54.9	328	54.8	332	44.2
Accounts payable - trade		49	10.2	61	10.2	39	5.3
Short-term borrowings		-	-	-	-	50	6.6
Current portion of long-term borrowings		62	12.9	70	11.8	72	9.6
Non-current liabilities		154	31.9	160	26.7	207	27.6
Long-term borrowings		150	30.9	156	26.1	201	26.8
Net assets		64	13.3	110	18.5	212	28.3
Owners' equity		64	13.3	110	18.5	212	28.2

Statement of cash flows	Fiscal Year	Nov.2019	Nov.2020
		(mn yen)	(mn yen)
Cash flows from operating activities		-35	-37
Depreciation		6	6
Cash flows from investing activities		-2	0
Cash flows from financing activities		158	14
Dividends paid		-	-
Net increase in cash and cash equivalents		120	-23
Cash and cash equivalents		277	254

Note:Non-consolidated basis. Figures for the fiscal year ending November 2021 are the company's forecasts.
Source: Prepared by Stock Research Center based on the notifiable prospectus.

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