

Frontier (4250 FSE Q-Board) - - - - - November 9,2021**Conducts planning and sales of automobile aftermarket parts as well as contract manufacturing of electronic toys**

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For inquiries concerning the report, please contact info@stock-r.org

[4250 Frontier Sector : Chemicals]

Fiscal Year	Net sales (mn yen)	YoY (%)	Operating profit (mn yen)	YoY (%)	Ordinary profit (mn yen)	YoY (%)	Profit (mn yen)	YoY (%)	EPS (yen)	BPS (yen)	DPS (yen)
Nov. 2019	1,239	-	58	-	59	-	63	-	101.1	201.7	0.0
Nov. 2020	1,480	19.5	76	31.0	77	30.5	61	-3.2	97.3	294.6	0.0
Nov. 2021 f	1,688	14.1	104	36.8	103	33.8	79	29.5	125.2	-	20.0

Note: Consolidated basis. Figures for the fiscal year ending November 2021 are the company's

Fabless Manufacturer of Automobile Aftermarket Parts and Electronic Toys

The Frontier Group is comprised of the two companies of Frontier and its subsidiary Frontier International Hong Kong. It does not own a factory but outsources manufacturing to factories in China.

The Frontier Group conducts the private brand sales business, in which the company deals in automobile aftermarket parts, and the OEM/ODM business, in which the company undertakes manufacturing of products based on customers' specifications and delivers the products manufactured at the factories selected by the company. In the fiscal year ended November 2020, the private brand sales business accounted for 62.0% of net sales and the OEM/ODM business accounted for 38.0%.

The automobile aftermarket parts handled by the company are side visors, floor mats and license plate frames for light (up to 660cc) and compact motor vehicles. The company conducts planning and development, quality management, delivery management, import and sales, and Frontier International Hong Kong outsources manufacturing to factories in Dongguan, Guangdong Province, China and conducts management from the production process to exporting to Japan. Its major customer is Mazda Parts, a consolidated subsidiary of Mazda Motor, and sales to Mazda Parts accounted for 37.6% of net sales of the private brand sales business in the fiscal year ended November 2020.

In the OEM/ODM business, in which the Frontier Group mainly undertakes manufacturing of electronic toys, the company is not involved and the business is primarily conducted by Frontier International Hong Kong. Its major customer is KAGA MICRO SOLUTION, a consolidated subsidiary of KAGA ELECTRONICS, but their customer is a major toy manufacturer. Sales to KAGA MICRO SOLUTION accounted for 92.7% of net sales of the OEM/ODM business in the fiscal year ended November 2020.

Frontier (4250 FSE Q-Board) - - - - - November 9,2021**Financial Statements**

Statement of income	Fiscal Year	Nov.2019		Nov.2020		Nine months to Aug. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		1,239	100.0	1,480	100.0	1,098	100.0
Cost of sales		777	62.7	967	65.3	675	61.5
Gross profit		461	37.2	513	34.7	423	38.5
Selling, general and administrative expenses		403	32.5	436	29.5	349	31.8
Operating profit		58	4.7	76	5.1	74	6.7
Non-operating income		8	-	10	-	5	-
Non-operating expenses		6	-	9	-	5	-
Ordinary profit		59	4.8	77	5.2	74	6.7
Profit before income taxes		59	4.8	77	5.2	75	6.8
Profit attributable to owners of parent		63	5.1	61	4.1	55	5.0

Balance sheet	Fiscal Year	Nov.2019		Nov.2020		Aug. 2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		566	93.6	775	98.5	882	98.2
Cash and deposits		220	36.4	448	56.9	485	54.0
Accounts receivable-trade		146	24.1	153	19.4	136	15.1
Inventories		178	29.4	167	21.2	152	16.9
Non-current assets		38	6.3	12	1.5	15	1.7
Property, plant and equipment		7	1.2	7	0.9	9	1.0
Intangible assets		-	-	1	0.1	1	0.1
Investments and other assets		31	5.1	3	0.4	5	0.6
Total assets		605	100.0	787	100.0	898	100.0
Current liabilities		407	67.3	411	52.2	478	53.2
Accounts payable - trade		30	5.0	39	5.0	28	3.1
Short-term borrowings		302	49.9	295	37.5	363	40.4
Current portion of long-term borrowings		28	4.6	22	2.8	21	2.3
Non-current liabilities		71	11.7	190	24.1	174	19.4
Long-term borrowings		68	11.2	186	23.6	169	18.8
Net assets		127	21.0	185	23.5	245	27.3
Owners' equity		127	21.0	185	23.5	245	27.3

Statement of cash flows	Fiscal Year	Nov.2019	Nov.2020
		(mn yen)	(mn yen)
Cash flows from operating activities		-18	114
Depreciation		3	3
Cash flows from investing activities		-1	10
Cash flows from financing activities		54	110
Dividends paid		-	-
Net increase in cash and cash equivalents		31	227
Cash and cash equivalents		220	448

Note: Consolidated basis.

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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