Basis (4068 TSE Mothers)------July 07,2021

An independent engineering company conducting establishment, operation, etc. of networks for cell phones and IoT devices

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[4068 Basis Sector: Information & Communication]

Fiscal Year	Net sales	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit	YoY	EPS	BPS	DPS
	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)	(yen)	(yen)	(yen)
Jun. 2019	3,092	2.9	108	-	101	-34.0	61	-70.8	39.4	359.1	0.0
Jun. 2020	3,263	5.5	123	13.8	117	15.9	69	13.6	44.8	403.9	0.0
Jun. 2021	f 4,819	47.7	327	164.2	325	176.5	199	185.2	127.5	-	0.0

Note: Non-consolidated basis. Figures are the company's forecasts.

It conducted 1-to-50 stock split on March 17, 2021. Per share indicies are adjusted retroactively.

Engaged in Design, Construction, Operation and Maintenance concerning Communication Line Establishment

Basis provides design, construction, operation and maintenance services for communication line establishment as well as services including various project support for communication, electric power, gas and other companies. Its main services are the mobile engineering service and the IoT engineering service.

In the mobile engineering service, the company provides a series of services regarding the establishment, operation, monitoring, etc. of cell phone communication lines. The company, which was established in July 2000, started business with SoftBank (9434 TSE First Section) in 2011, and subsequently also started business with other communication carriers. The company is mainly engaged in operation, monitoring and maintenance of communication equipment by stationing engineers of the company or partnering companies at communication carriers, etc. Such operations as stationing at customer companies are a stock-type business under quasi-outsourcing contracts which renew every one- to three-months. The company also handles the establishment of communication base stations, but this is a flow-type business recording sales when the construction work is completed. SoftBank and Rakuten Mobile are the main customers of the mobile engineering service.

In the IoT engineering service, the company provides services including the installment, operation and monitoring of IoT equipment. The company launched the IoT engineering service by starting installment work of electric smart meters for TEPCO Power Grid which supplies power in the Tokyo metropolitan area.

The company has business bases in Sapporo, Sendai, Tokyo, Osaka, Hiroshima and Fukuoka, and deploys its own engineers. In addition, it has established a network, "Basis Partners," with 267 companies (as of the end of February) throughout Japan including worker dispatch companies, construction companies, and system development companies.

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Financial Statements

Statement of income	Fiscal Year	Jun. 2019		Jun. 2020		Nine months to Mar.2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Net sales		3,092	100.0	3,263	100.0	3,461	100.0
Cost of sales		2,022	65.4	2,292	70.3	2,481	71.7
Selling, general and administrativ	961	31.1	846	25.9	664	19.2	
Operating profit		108	3.5	123	3.8	316	9.1
Non-operating income		0	-	0	-	3	-
Non-operating expenses		8	-	7	-	4	-
Ordinary profit		101	3.3	117	3.6	315	9.1
Extraordinary income		-	-	0	-	-	-
Extraordinary loss		1	-	-	-	-	-
Profit before income taxes		99	3.2	117	3.6	315	9.1
Net Profit		61	2.0	69	2.1	216	6.3

Balance sheet	Fiscal Year	Jun. 2019		Jun. 2020		Mar.2021	
		(mn yen)	(%)	(mn yen)	(%)	(mn yen)	(%)
Current assets		1,415	88.8	1,537	90.7	1,734	90.4
Cash and deposits		653	41.0	764	45.0	460	24.0
Accounts receivable-trade		659	41.4	666	39.3	1,064	55.5
Non-current assets		178	11.2	158	9.3	184	9.6
Property, plant and equipment		13	8.0	10	0.6	8	0.5
Intangible assets		8	0.5	27	1.6	45	2.4
Investments and other assets		156	9.8	120	7.1	129	6.8
Total assets		1,593	100.0	1,696	100.0	1,919	100.0
Current liabilities		867	54.4	960	56.6	1,011	52.7
Accounts payable		62	3.9	136	8.5	276	17.3
Short-term borrowings		500	31.4	500	31.4	300	18.8
Current portion of long-term borro	wings	60	3.8	60	3.8	60	3.8
Non-current liabilities		165	10.4	105	6.2	60	3.1
Long-term borrowings		165	10.4	105	6.2	60	3.1
Net assets		560	35.2	630	37.2	847	44.2
Owners' equity		560	35.2	630	37.2	847	44.2

Statement of cash flows	Fiscal Year Jun. 2019		Jun. 2020		
		(mn yen)	(mn yen)		
Cash flows from operating activitie	S	420	206		
Depreciation		11	10		
Cash flows from investing activities	3	10	-35		
Cash flows from financing activities	3	-260	-60		
Dividends paid		-	-		
Net increase in cash and cash equ	ivalents	170	110		
Cash and cash equivalents		653	764		

Note: Non-consolidated basis.

Source: Prepared by Stock Research Center based on the notifiable prospectus.

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